

MEDIA RELEASE

Date: **25th November 2005**

Release time: **IMMEDIATE**



BCC and BT announce the national winner of the Most Promising New Business Award

NAC Comms Ltd, a member of Edinburgh Chamber of Commerce, has been announced as the national winner of the Most Promising New Business Award at the British Chambers of Commerce (BCC) Chamber Awards 2005. NAC Comms, a telecoms and IT business, won the BT-sponsored award for the success it has achieved over such a short period of time. Turnover in the first year reached £600,000 with a profit margin of 28%. The company has made excellent progress in the private healthcare market and has recently been approached by the NHS as a result of this success. The judges agreed that the company clearly has a very promising future.

Andrew McGregor, Head of Marketing & Strategy at BT Business, commented: "We are proud to sponsor this category and delighted to see such fantastic entrepreneurial activity from companies using IT and communications to bring new products and services to market. This bodes well for the health of UK PLC, and we are really pleased to be part of it."

Mark Boyde, Director, NAC Comms Ltd, said: "Winning this national award is a cast iron validation of the customer service policies we have put into place from the beginning, and of course the sheer effort that our staff put into their work every single day. It's a win for them and makes my constant nagging about the importance of polite and professional service, seem almost worthwhile."

NAC Comms Ltd saw off competition from nine other finalists in this award category. More information on these finalists can be found in the regional winner press packs on www.chamberawards.co.uk.

BCC President Bill Midgley said: “The success of NAC Comms Ltd proves that people should not be afraid to start their own business. Even in the most competitive markets it is possible to realise great success but it takes courage and sound business sense. NAC have shown they have ample of both.”

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Notes to the editors:

- The British Chambers of Commerce (BCC) is the authentic voice of British businesses.
- The BCC sits at the heart of a powerful nationwide network of Accredited Chambers of Commerce serving business across the UK, which employ over five million people.
- More information on each of the different categories and winners can be found on the Chamber Awards web site – www.chamberawards.co.uk. Photographs taken at the award ceremony can also be viewed and downloaded from this website