

MEDIA RELEASE

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BCC and Travelex announce the national winner of the Export Business of the Year Award

Jointine Products Ltd, a member of Lincolnshire Chamber of Commerce and Industry, has been announced as the national winner of the Export Business of the Year Award at the British Chambers of Commerce (BCC) Chamber Awards 2005. Jointine, a paper processing business, won the Travelex-sponsored award for increasing its export sales to 82% of its turnover since its formation in 1999 to markets as diverse as the United States, India and Italy. The judges were particularly impressed with the level of the company's e-communications.

Tony Wilson, Director, Commercial Foreign Exchange EMEA at Travelex, said: "It takes guts to enter foreign markets but it takes greater skill and determination to make a success of it. Jointine Products Ltd is an enthusiastic company with great potential. It was particularly good to see that they were trying to do as much as possible to enhance sales exports and improve customer service. It's no wonder that they have enjoyed such success in a relatively short period."

Terry Coffey, Managing Director, Jointine Products Ltd, said: "Jointine makes a significant contribution to 'UK Ltd', and has shown that quality goods, bearing the legend 'Made in England' are still very much sought after in today's world. Winning this award is a great honour and we want to encourage other small to medium business enterprises that they too should embrace the concept of global marketing."

Jointine Products Ltd saw off competition from eight other finalists in this award category. More information on these finalists can be found in the regional winner press packs on www.chamberawards.co.uk.

BCC President Bill Midgley said: “Doing business abroad not only presents a great opportunity for growth – it also creates a number of challenges for business. Jointine Products embraced their hurdles and have gone to great lengths to have solutions in place to overcome them. They are very worthy winners of this award.”

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Notes to Editors:

- The British Chambers of Commerce (BCC) is the authentic voice of British businesses.
- The BCC sits at the heart of a powerful nationwide network of Accredited Chambers of Commerce serving business across the UK, which employ over five million people.
- More information on each of the different categories and winners can be found on the Chamber Awards web site – www.chamberawards.co.uk. Photographs taken at the award ceremony can also be viewed and downloaded from this website